



Partner Advocate

BNG is looking for motivated team members who fit our core values and are looking for a platform to jump start their sales career.

We believe that friendships are made over food and fun; Partner Advocates believe they are also made by building relationships and introducing potential prospects to our solution! Success as a Partner Advocate can launch you into a meaningful sales, leadership, and business development career. If you are eager to create new relationships, able to work hard to achieve goals, and ready to grow professionally this may be an opportunity for you.

What You Will Be Doing

- Conduct research to identify potential prospects
- Schedule appointments for sales team members
- Possibility of travel
- Create networking opportunities at trade show events
- Work closely with our Partner Advocate Manager to achieve monthly goals

What We Want From You

- Goal driven, positive energy, and the ability to be coached
- A passion for meeting new people over the phone
- Excellent written and verbal communication skills
- Proficiency in standard internet-based technologies
- Enjoy being a part of a winning team
- Desire to pursue personal and professional growth

What You Will Learn

- The best definition of work hard, play hard
- Effective sales techniques and strategies
- Efficient communication, networking, and time management skills
- How to lead, connect, and effectively work with others

Benefits, and Perks

- Unlimited Paid Time Off, Volunteer Time Off, paid holidays and parental leave
- Uncapped monthly bonuses
- Health, dental, vision and supplemental insurance benefits
- Flex Spending Accounts for medical and dependent care expenses
- Long-term disability insurance
- 401(k) plan with company match
- LifeLock® Identity Theft Protection



- Mobile phone service discount
- Wellness reimbursement
- Gym with cardio and strength equipment, showers, and towel service
- Fun work environment and an amazing culture
- Great opportunities for training, professional growth, and advancement

Additional Information

- Location: Fargo, ND
- Full-time and Part-time positions
- Applicants must be eligible to work in the US without visa support

About BNG Team

BNG Team is an award-winning business solutions company based in Fargo, North Dakota. BNG Team is passionate about developing solutions for businesses that help them achieve their business goals. BNG has six divisions that offer a variety of services. For additional information on BNG Team and its businesses, visit BNG Team online (<http://www.bngteam.com>) or follow us on Twitter [@bngteam](#). BNG Team is an equal opportunity employer.